



Myanmar Payment Union
01-8603892, 01-8603895



2023-24 ANNUAL REPORT

Foundation

Myanmar's economy is mostly cash-based. The first ATM cards were introduced in 1995, and credit cards were issued by private banks. However, after the financial crisis in Myanmar in 2003, private banks stopped issuing credit cards. After the reopening of Myanmar's economy in 2010, the banking and payment system changes are an important reform of the financial industry.

OUR MEMBER BANKS



30
Member Banks



Dear Esteemed Shareholders, Partners, and Valued Stakeholders,

It is my pleasure to present the Annual Report for Myanmar Payment Union (MPU) for the fiscal year. This has been a year of remarkable progress, where we focused our efforts on strengthening Myanmar's payment ecosystem, enhancing our infrastructure, and broadening our collaboration with regional partners through our membership in the Asia Payment Network (APN). These efforts are all part of our overarching commitment to contribute to Myanmar's economic development by providing secure, efficient, and accessible payment solutions for all.

As the National Payment Switch in Myanmar, MPU plays a pivotal role in driving financial inclusion, supporting local businesses, and encouraging cashless transactions. Over the past year, we continued to enhance our payment processing capabilities to cater to the evolving needs of consumers and merchants alike. Our focus has been on leveraging digital solutions to ensure that payment transactions are not only seamless but also safeguarded by advanced security protocols.

Our membership in the Asia Payment Network has further enabled us to align with international standards, exchange best practices, and strengthen cross-border payment systems. This collaborative spirit empowers MPU to facilitate smoother, more efficient payment transactions for Myanmar citizens and businesses, whether at home or abroad.

Looking ahead, MPU is committed to playing a transformative role in Myanmar's financial landscape. We are excited about expanding our digital offerings and exploring new partnerships that will enhance our capability to serve the people of Myanmar better. Our dedication to innovation, security, and collaboration remains strong, and we are optimistic about the positive impact that our efforts will have on the lives of millions across the nation.

I want to extend my gratitude to our Board of Directors, partners, and stakeholders for their unwavering support and trust in MPU. I am especially grateful to our employees, whose dedication and hard work continue to drive MPU's success and resilience. Together, we will continue to create sustainable value, advance financial inclusion, and champion Myanmar's journey toward a cashless, digital economy.

Thank you for your ongoing support and trust in MPU.

Minn Wint Oo
Chairman

Myanmar Payment Union Public Co.,Ltd.

CHAIRMEN



U Maung Maung Win
Chairman
(2011-2013)



U Mya Than
Chairman
(2014-2016)



U Zaw Win
Chairman
(2016-2017)



Daw Kyi Kyi Than
Chairman
(2017-2019)

CEO



U Zaw Linn Htut
CEO
(2012-2023)



U Ye Min Oo
Chairman
(2019-2020)



Daw Kyi Kyi Than
Chairman
(2021-2023)



U Zaw Linn Htut
Chairman
(2023-2024 July)



U Minn Wint Oo
Chairman
(2024 July-Present)

COO



U Myo Min Lwin
COO
(2023-Present)



VISION

Creating a successful and well developed digital payment system in Myanmar



MISSION

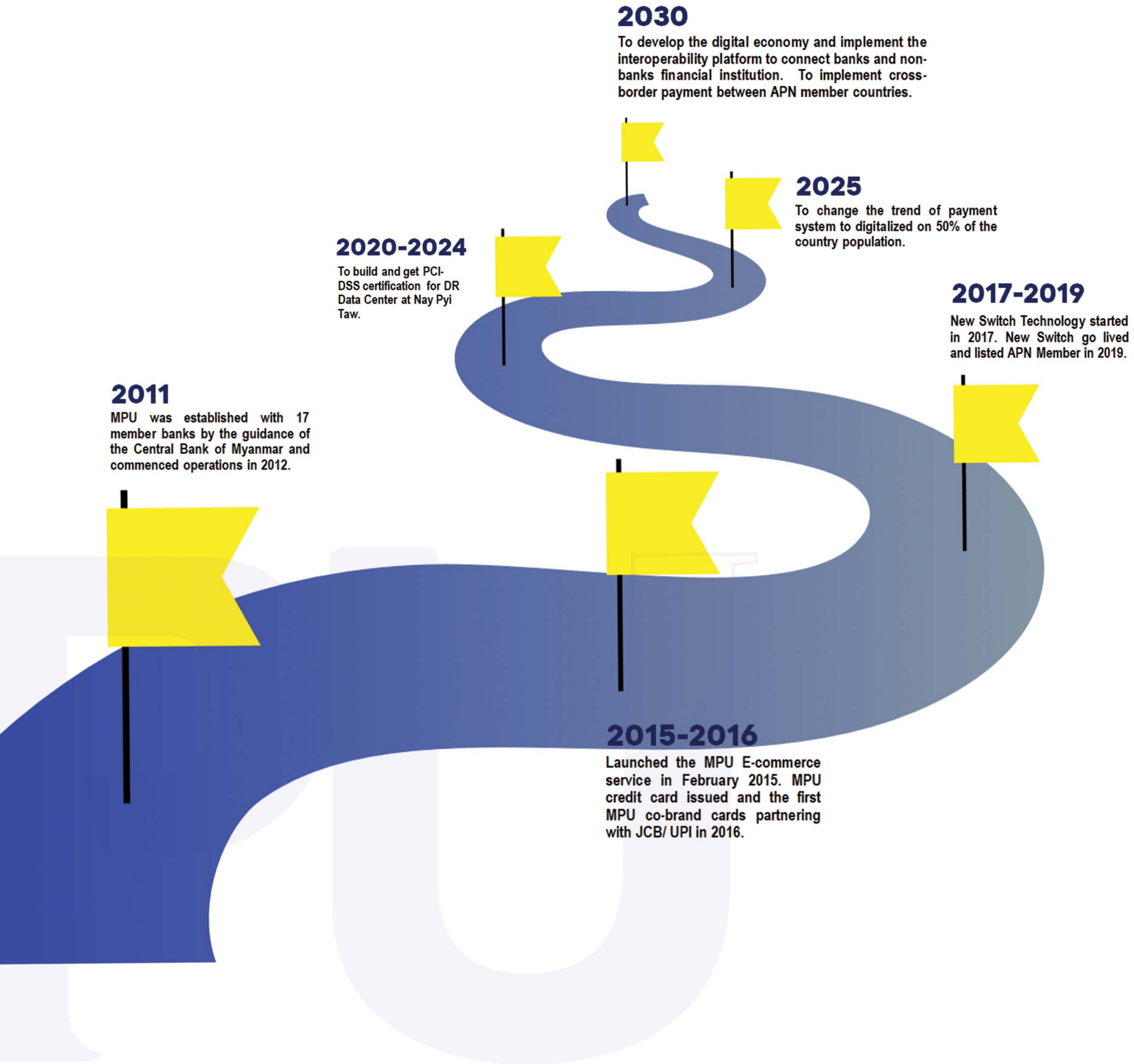
Establishing a reliable national payment network in the country.
Building the cashless payment culture by transforming the consumer's behavior.
Introducing innovative and value added payment products to consumers through optimizing resources among our members.



OBJECTIVES

Stand as National Payment Switch (NPS) for Myanmar.
Share the bank services among the member banks.
To reduce cash based payment in retail and micro payment.
To improve existing payment system.
To connect with international payment system.

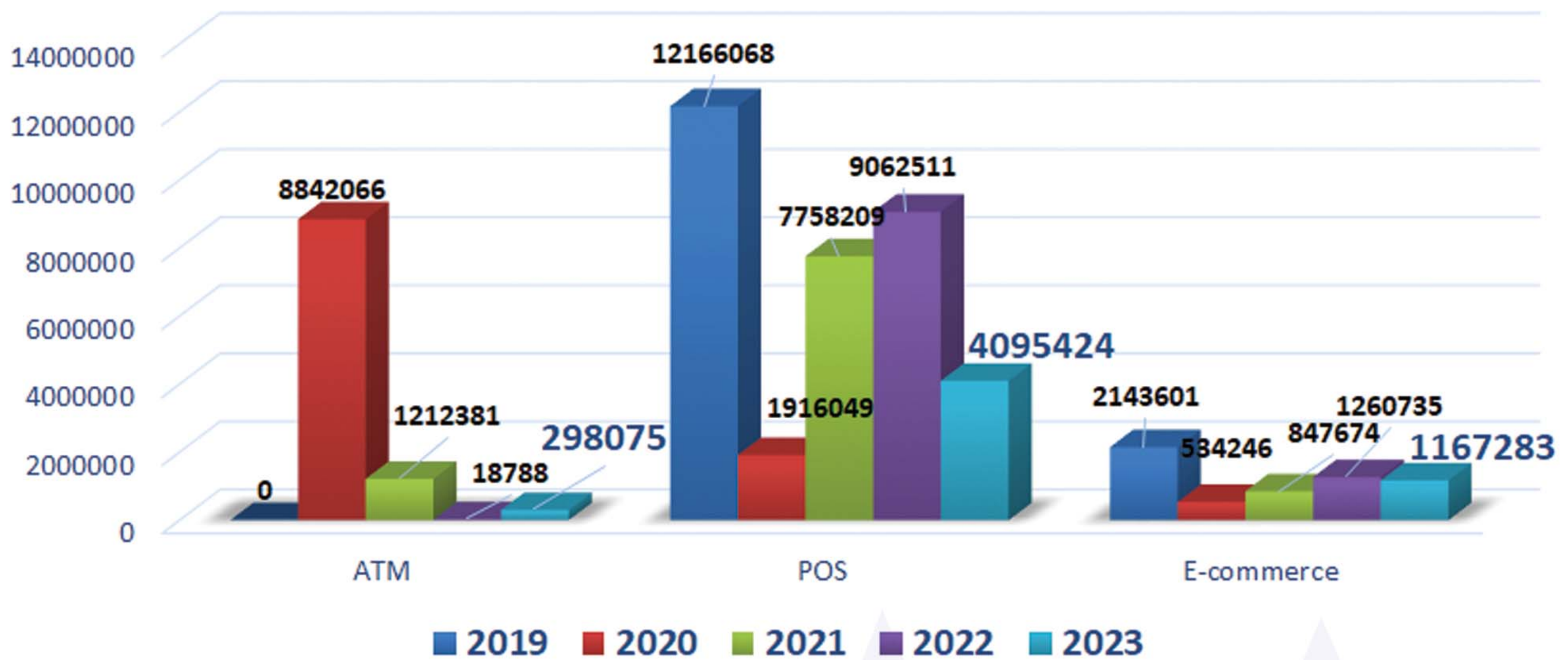
Ready to Go Cashless



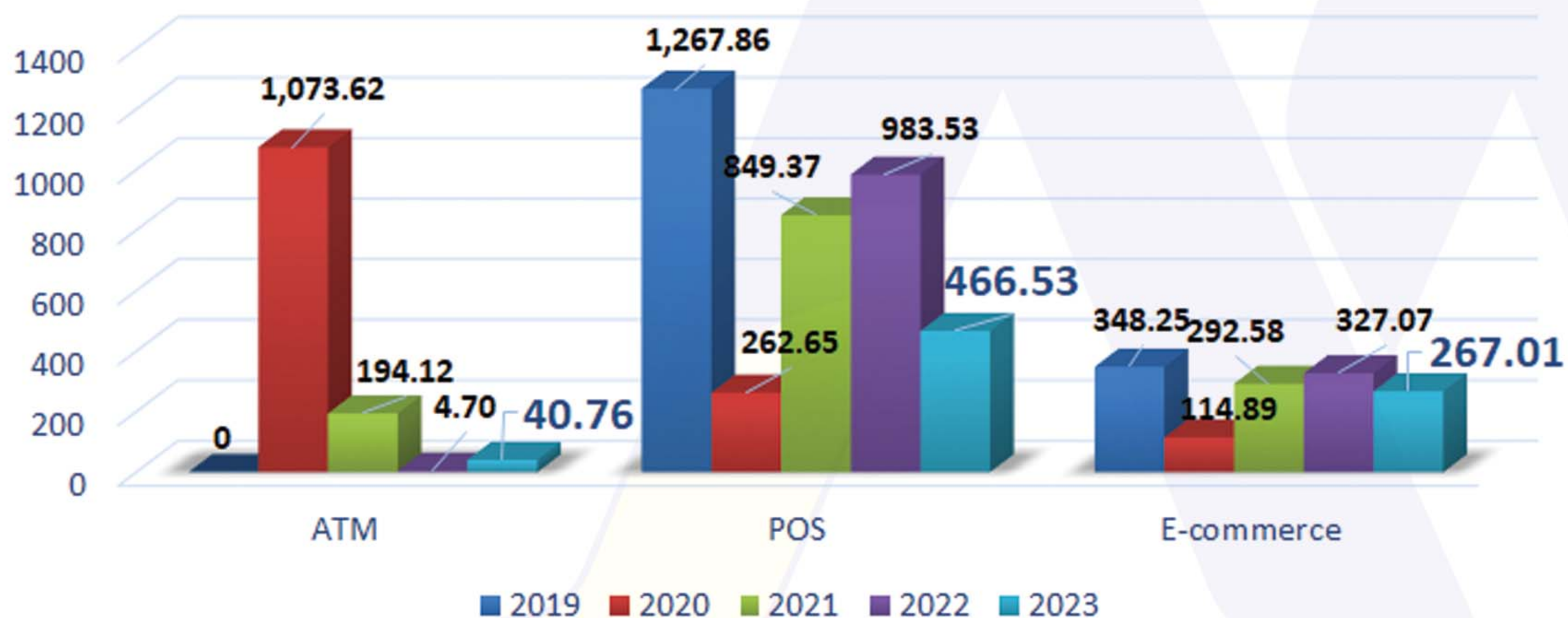
FUTURE ROADMAP

Number of MPU cards are increasing year on year and card usages at ATM are also growing. We expected more and more card usages in future due to good collaboration and co-ordination between our member banks by sharing their resources.

NUMBER OF TRANSACTIONS

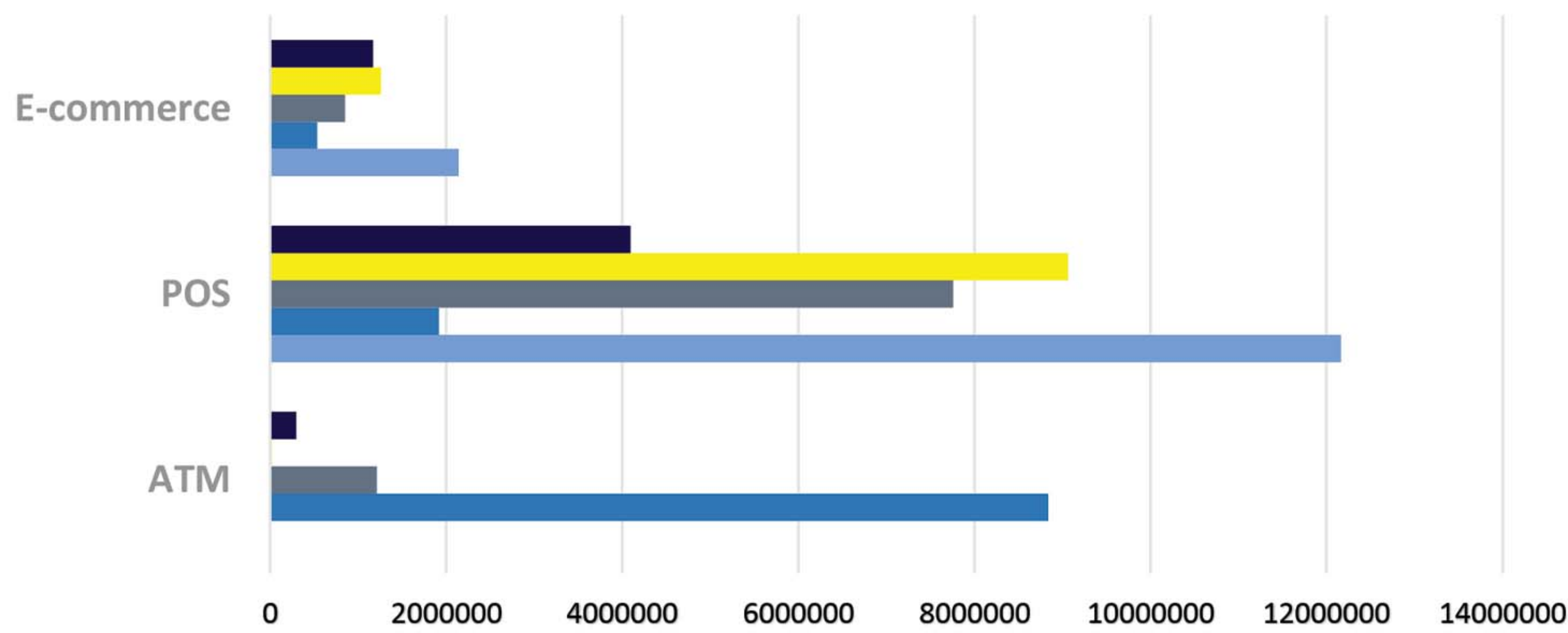


VOLUME OF TRANSACTIONS (MMK) BILLIONS



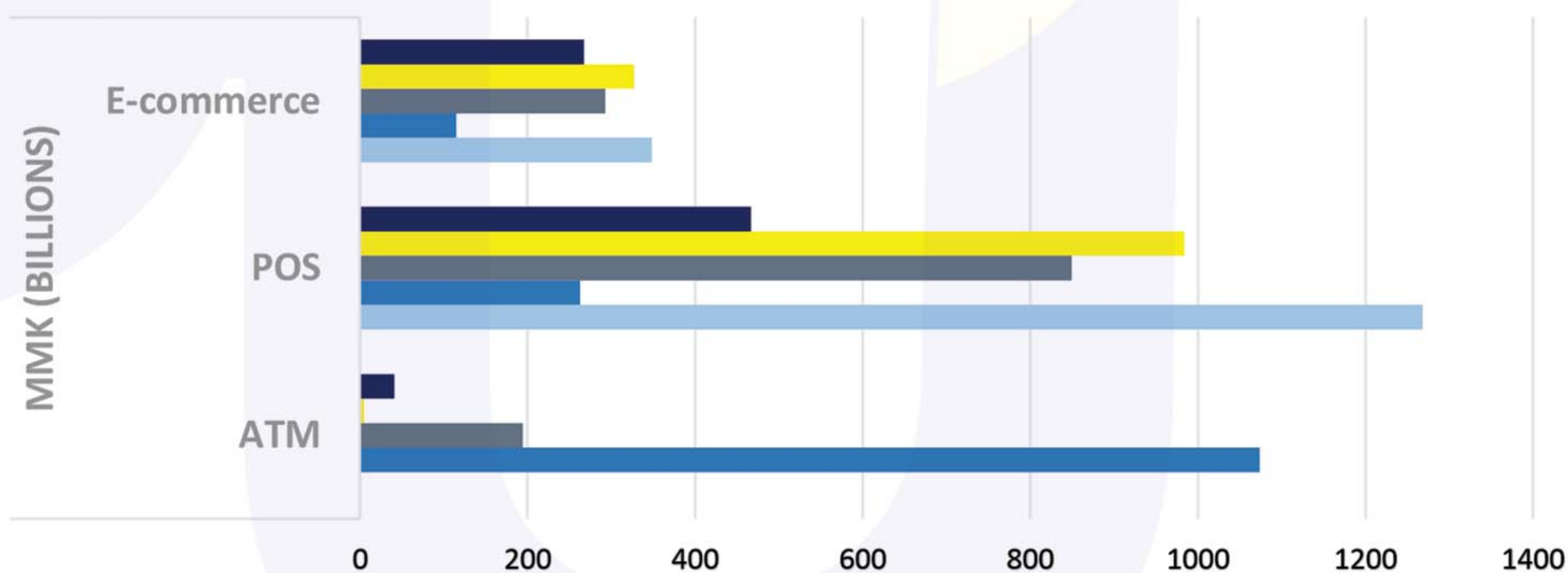
Card payment are obviously growing at merchants, this is a signal that people has more confident to use digitally for their purchase of goods and services. The benefit of domestic scheme are lower interchange fee for our people and good for nation to get TAX. MPU is contributing to our payment system development as well as to create digital payment eco-system for the Nation. Online transactions are also increasing year on year and it is good for a business and consumers to go online with secure payment channel.

NUMBER OF TRANSACTIONS



	ATM	POS	E-commerce
2023	298075	4095424	1167283
2022	18788	9062511	1260735
2021	1212381	7758209	847674
2020	8842066	1916049	534246
2019	0	12166068	2143601

VOLUME OF TRANSACTIONS



	ATM	POS	E-commerce
2023	40.76	466.53	267.01
2022	4.70	983.53	327.07
2021	194.12	849.37	292.58
2020	1,073.62	262.65	114.89
2019	0	1267.86	348.25

We are focusing to upgrade our switching technology by using and internationally reputable solution provider FIS (Fidelity). We expected to be able to complete migration at the end of 2019. We plan to offer new service with new switching technology. We Strongly believe that the new technology will lead to decline in use of cash and can achieve our mission to create cashless payment in future.

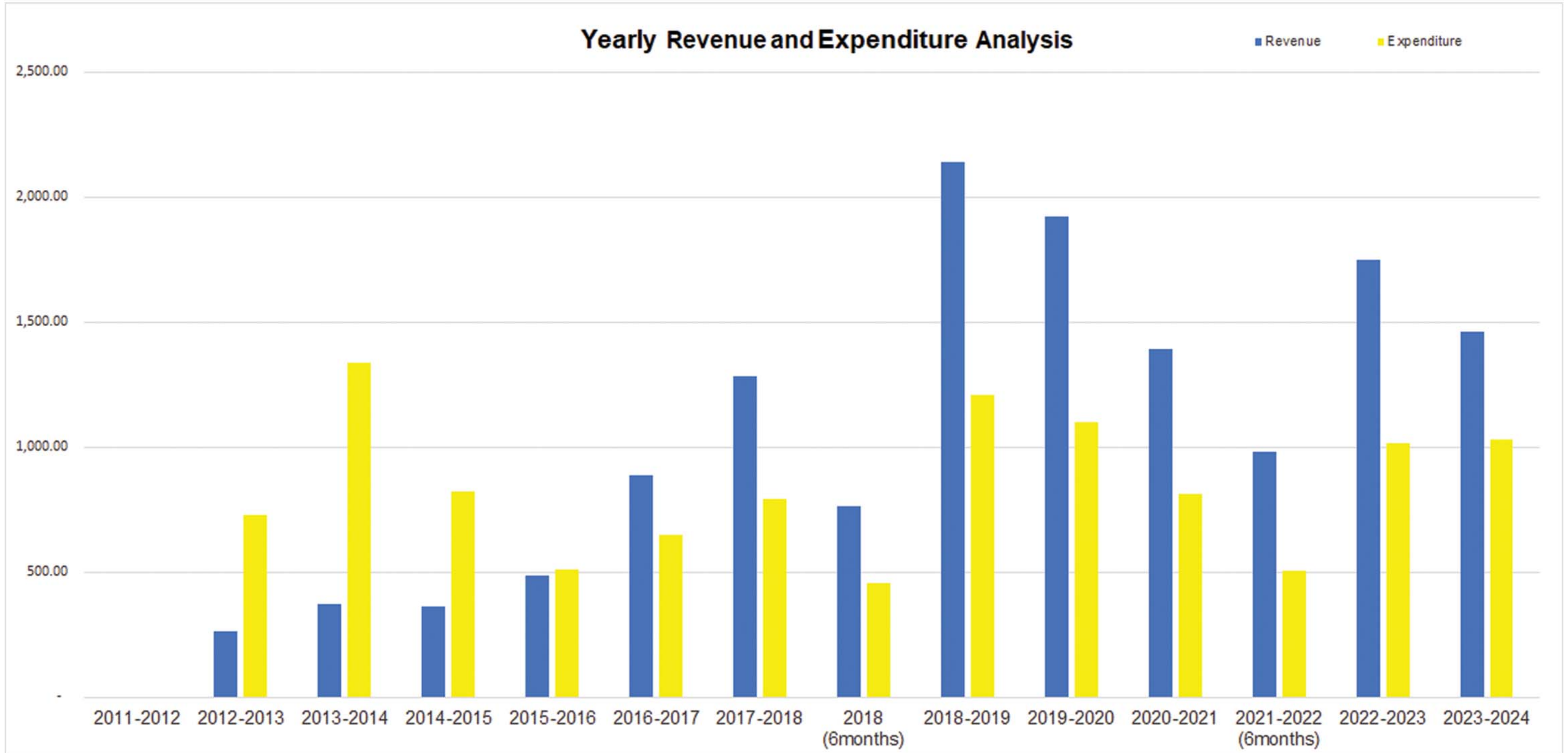
IBFT (Inter Bank Fund Transfer) is the most demanding service by our cardholders and we will deliver this service with new technology.



Human Resources Development

Employees are the asset of our company and, training and development is one of the key for capacity development of our employees. We conduct the training internally as well as we allow our staff to attend specific external training program for their special skill development. Our HR always serve as a link between human resource management and the overall our strategic plan.





TAX PAID	2015-2016	2016-2017	2017-2018	2018(6 Months)	2018-2019
	2,618,994	81,276,226	164,204,508	101,286,698	310,303,140
TAX PAID	2019-2020	2020-2021	2021-2022 (6 Months)	2022-2023	2023-2024
	274,695,443	193,804,228	131,610,904	203,407,884	121,764,532.93

Promotion



RAINY SEASON PROMOTION
15TH AUG - 4TH SEP 2024

SWEET HOME Living Mall | MPU

Purchase Ks. 500,000 & Above

Purchase Ks. 300,000 & Above

Hotline - 09 421 182 017
www.myanmarpaymentunion.com

ရွှေစာချိန်ခေါ် ဆင်နွှဲပါ
MPU marketplace

7th - 20th March 2024

Purchase Ks. 300,000 & Above

Purchase Ks. 150,000 & Above

Hotline - 09 421 182 017
www.myanmarpaymentunion.com

Beauty Health Promotion
28th Aug to 10th Sep 2024

SAVE CARE DISCOUNT

MPU

50,000 & Above

www.myanmarpaymentunion.com

Tips for Beauty Payment Promotion

MPU

01st August - 14th August 2024

www.myanmarpaymentunion.com 09 4211 820 17

Rainy Season PROMOTION
26TH AUG - 01ST SEP 2024

MPU

Purchase Ks. 200,000 & Above

Hotline - 09 421 182 017
www.myanmarpaymentunion.com

Happy Pawther's Day PROMOTION
07TH SEP - 20TH SEP 2024

MPU

Purchase Ks. 50,000 & Above

Hotline - 09 421 182 017
www.myanmarpaymentunion.com

EASY PAYMENT FOR TASTE PROMOTION
07th August - 20th August 2024

NoodleBowl | MPU

MPU 50,000 & Above

Hotline-09 421 182 017
www.myanmarpaymentunion.com

RAINY SEASON PROMOTION
20th August - 02nd September 2024

MAXI | MPU

GET MPU Glass Water Bottle

Purchase Ks. 100,000 & Above

** While Stock Last **

09 421 182 017
www.myanmarpaymentunion.com

Activities



Independent Auditors' Report

To the members of Myanmar Payment Union Public Company Limited.

Opinion

We have audited the financial statements of **Myanmar Payment Union Public Company Limited** ("the Company"), which comprise the statement of financial position as at 31 March 2024, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, as set out on pages FS1 to FS 17.

In our opinion, the accompanying financial statements are property drawn up in accordance with the provisions of the Myanmar Companies Law and Myanmar Financial Reporting Standards (MFRSs) so as to give a true and fair view of the financial position of the Company as at 31 March 2024 and of the financial performance, changes in equity and cash flows of the Company for the year ended on that date.

Basis for opinion

We conducted our audit in accordance with Myanmar Standards on Auditing (MSAs). Our responsibilities under those standards are further described in the '**Auditors' responsibilities for the audit of the financial statements**' section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Myanmar, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

Management is responsible for the other information. The other information comprises the Directors' statement, but does not include the financial statements and the auditor's report thereon. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Myanmar Companies Law and MFRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorized use or disposition; and transactions are properly authorized and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Company's financial reporting process.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not guarantee that an audit conducted in accordance with MSAs will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decision of users taken on the basis of these financial statements.

As part of an audit in accordance with MSAs, we exercise professional judgment and maintain professional skepticism throughout the audit.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal controls that we identify during our audit.

Report on other legal and regulatory requirements

In accordance with the Myanmar Companies Law (2017), we report that;

- (i) we have obtained all the information and explanations we have required and
- (ii) the books and records have been maintained by the Company as required by Section 258 of the Myanmar Companies Law.



(Moe Thida)
Certified Public Accountant
PAPP No. (353)
U Hla Tun & Associates Limited
Shwegon Plaza, 64(B), 1st Floor,
Komin Kochin Road, Bahan Township,
Yangon Region.

Dated: June , 2024.
26 JUN 2024

MYANMAR PAYMENT UNION PUBLIC COMPANY LIMITED
STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2024

		31 March 2024	31 March 2023
ASSETS	NOTE	MMK	MMK
Cash and Cash Equivalents	6	6,155,949,273	8,364,821,748
Accounts Receivable	7	14,019,331	3,430,015
Other receivable and Prepayment	8	697,104,546	459,331,238
Property, Plant and Equipment	9	2,837,039,412	219,763,869
Intangible Assets	10	29,013,074	38,538,678
TOTAL ASSETS		9,733,125,636	9,085,885,548
LIABILITIES			
Accounts Payable	11	189,871,487	80,567,231
Other Payable	12	115,849,219	131,014,707
Income Tax Payable	13	325,172,418	203,407,885
TOTAL LIABILITIES		630,893,124	414,989,823
EQUITY			
Share Capital	14	6,000,000,000	6,000,000,000
Retained Earnings		3,102,232,512	2,670,895,725
TOTAL EQUITY		9,102,232,512	8,670,895,725
TOTAL EQUITY & LIABILITIES		9,733,125,636	9,085,885,548

See accompanying Notes to the Financial Statements.

Authenticated by Directors;



(Daw Khin Aye Maw)
Director



(Daw Moe Mar Lar)
Director

MYANMAR PAYMENT UNION PUBLIC COMPANY LIMITED

STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED MARCH 31, 2024

	Note	2023 - 2024 MMK	2022 - 2023 MMK
Data Processing Revenue	15	814,976,467	994,432,666
Service Income	16	13,924,000	22,788,000
		828,900,467	1,017,220,666
Bank Interest Income	17	615,751,490	724,613,719
Other income	18	16,644,603	6,493,428
Total Income		1,461,296,560	1,748,327,813
Staff related expenses	19	(521,720,047)	(474,318,255)
Network and processing expenses	20	(42,855,839)	(32,899,148)
Depreciation & Amortization	21	(54,676,399)	(66,153,246)
Postage and communication		(62,723,146)	(83,489,954)
General and Administrative expenses	22	(225,845,979)	(166,885,917)
Total Administration, etc		(907,821,410)	(823,746,520)
Net Profit before tax		553,475,150	924,581,293
Income Tax Expenses	23	(121,764,533)	(203,061,136)
Unrealised Gain/(Loss)		62,708	9,709,373
Loss on Assets Disposal		(436,538)	-
Net Profit for year after tax		431,336,787	731,229,530
Other Comprehensive Income		-	-
Total Comprehensive Income		431,336,787	731,229,530

See accompanying Notes to the Financial Statements.

Authenticated by Directors;



(Daw Khin Aye Maw)
Director



(Daw Moe Mar Lar)
Director

MYANMAR PAYMENT UNION PUBLIC COMPANY LIMITED
FOR THE YEAR ENDED MARCH 31, 2024

	Share Capital	Subscription In Advance	Retained Earning/(loss)	(MMK) Total
Balance at 1 April 2022	6,000,000,000	-	1,935,087,810	7,935,087,810
<u>Changes during the year</u>				
Adjustment	-	-	4,578,385	4,578,385
Total comprehensive income for the year	-	-	731,229,530	731,229,530
Balance at 31 March 2023	6,000,000,000	-	2,670,895,725	8,670,895,725
Balance at 1 April 2023	6,000,000,000	-	2,670,895,725	8,670,895,725
<u>Changes during the year</u>				
Total comprehensive income for the year	-	-	431,336,787	431,336,787
Balance at 31 March 2024	6,000,000,000	-	3,102,232,512	9,102,232,512

See accompanying Notes to the Financial Statements.

MYANMAR PAYMENT UNION PUBLIC COMPANY LIMITED

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED MARCH 31, 2024

	2023 - 2024 MMK	2022 - 2023 MMK
(A) Cash flows from operating activities		
Profit before income tax	553,475,150	924,581,293
<u>Adjustment for non-cash items</u>		
Interest Income	(615,751,490)	(724,613,719)
Depreciation	32,675,585	44,057,828
Intangible assets amortized	22,000,814	22,095,418
Disposal Profit /Write-off Assets	100,959	238,430
Net unrealised exchange gain	62,708	9,709,373
Retained earning adjustment	-	4,578,385
Operating profit/ (loss) before working capital changes	<u>(7,436,274)</u>	<u>280,647,008</u>
Changes in Operating Assets and Liabilities		
Accounts Receivable	(10,589,316)	1,794,304
Other receivable and Prepayment	(147,929,607)	(24,572,938)
Accounts Payable	109,304,256	(44,326,014)
Other Payables	<u>(15,165,488)</u>	<u>47,919,303</u>
Cash generated from operations	(71,816,429)	261,461,663
Interest received	654,407,789	684,247,428
Income tax paid	<u>(128,500,000)</u>	<u>(172,000,000)</u>
Net cash provided by/(used in) operating activities	(A) <u>454,091,360</u>	<u>773,709,091</u>
(B) Cash flows from investing activities		
Purchase of property, plant and equipment	(2,650,743,625)	(64,284,373)
Purchase of Intangible assets	(12,475,210)	(20,885,250)
Sales proceed of property and equipments	255,000	-
Net cash provided by/(used in) investing activities	(B) <u>(2,662,963,835)</u>	<u>(85,169,623)</u>
(C) Cash flows from financing activities		
Proceeds on received of issued Shares, representing	-	-
Proceeds from Short Term loans	-	-
Net cash provided by/(used in) financing activities	(C) <u>-</u>	<u>-</u>
Net Increase/(Decrease) in cash and cash equivalents(A)+(B)+(C)	(2,208,872,475)	688,539,468
Cash and cash equivalents at beginning of the year	<u>8,364,821,748</u>	<u>7,676,282,280</u>
Cash and cash equivalents at end of the year	<u><u>6,155,949,273</u></u>	<u><u>8,364,821,748</u></u>

See accompanying Notes to the Financial Statements.

OUR SERVICES



ဝေးချောလွယ်တူ

MPU

Better Way to Pay

Address: No.26(A), Settmu Road, Central Bank Compound, Yankin Township, Yangon.

Tel: 01-8603892, 01-8603895

Fax: 01-8603890

Email: mpu.office2013@gmail.com